

Supplementary Material

We have number of sample, 52 entrepreneurs because we have eliminated 8 of entrepreneurs who have first year of creation their companies.

Table 1 : Test statistics Mann - Whitney Wilcoxon Test: variable «Activity area »

Mann-Whitney U	290,000
Wilcoxon W	590,000
Z	3,863
Asymp. Sig. (2-tailed)	,088
a. Grouping Variable: Activity area	

Table 2 :Test Statistics Mann-Whitney Wilcoxon Test

The survival of newly campany	
Mann-Whitney U	299,000
Wilcoxon W	894,000
Z	-,138
Asymp. Sig. (2-tailed)	,891
a. Grouping Variable: product Quality	

Table 3:Test Statisticsa :Mann Whitney Wilcoxon Test

The survival of newly campany	
Mann-Whitney U	222,000
Wilcoxon W	925,000
Z	2,145
Asymp. Sig. (2-tailed)	,02
a. Grouping Variable: Locale Establishment	

Table 4 :Test Statisticsa :Mann Whitney Wilcoxon Test

The survival of newly campany	
Mann-Whitney U	322,000
Wilcoxon W	700,000
Z	-,039
Asymp. Sig. (2-tailed)	,969
a. Grouping Variable: Regional implementation	

Table 5: Test Statistics : « Export »
Mann-Whitney Wilcoxon

Mann-Whitney U	145,000
Wilcoxon W	173,000
Z	-,252
Asymp. Sig. (2-tailed)	6,801
Exact Sig. [2*(1-tailedSig.)]	,020
a. Not corrected for ties.	
b. Grouping Variable: Export	

Table 6 :Test Statistics

The survival of newly campany	
Mann-Whitney U	293,000
Wilcoxon W	728,000
Z	-,506
Asymp. Sig. (2-tailed)	,613
a. Grouping Variable: customers	

Table 7 :Test Statistics :Mann Whitney Wilcoxon Test

The survival of newly campany	
Mann-Whitney U	270,000
Wilcoxon W	423,000
Z	7,548
Asymp. Sig. (2-tailed)	,004
a. Grouping Variable:Relationship with public adminstration	

Table 8 :Test Statistics :Mann Whitney
Wilcoxon Test

Mann-Whitney U	221,500
Wilcoxon W	851,500
Z	5,215
Asymp. Sig. (2-tailed)	,034
a. Grouping Variable: Suppliers	

Table 9 :Test Statistics :Mann Whitney
Wilcoxon Test

Mann-Whitney U	239,000
Wilcoxon W	834,000
Z	4,022
Asymp. Sig. (2-tailed)	,027
a. Grouping Variable: Employees	

Table 10 :Test Statisticsa :Mann-
Whitney

Mann-Whitney U	277,500
Wilcoxon W	907,500
Z	,052
Asymp. Sig. (2-tailed)	,959
a. Grouping Variable: competitive market	

